# This year was all about MOU



# Your year in review

Dear Friends and Neighbors,

Ion Bank achieved many successes in 2015. We continually strive to make banking easier for you and better meet your evolving financial needs. As a local, independent community bank not owned by shareholders, we are committed to providing friendly and personalized service to every customer, every day.

We upgraded our systems to provide more features and options to enable us to better serve you through more efficient transaction processing and increased online iBanking functionality like iFreeze<sup>SM</sup> which allows you to freeze your Debit MasterCard® with a click to help protect you from debit card fraud, right from your smartphone or PC.

All of our employees demonstrate their dedication and passion about being part of the Ion Bank team which is evident by the exceptional service culture that sets us apart. Building lifetime relationships by partnering with our customers to identify and achieve their financial goals is our customer service philosophy. To support this mission, our employee recognition program bestows quarterly service awards to those employees who best represent these principles of Safety & Security, Accuracy, Responsiveness and Friendly, Personalized Service. It's no surprise that for the third consecutive year, Ion Bank was ranked as a Top Work Place in southwest Connecticut.

As we embark into a new year we continue to keep up with modern technology. We will implement an EMV (chip card) debit card with a tap-and-go feature for extra security and faster processing of transactions and protect against fraud. Additionally, the bank will instantly issue new or lost debit and ATM cards at our branches.

We are grateful for your business and thank you for your loyalty and trust in us. We look forward to meeting your financial needs and exceeding your expectations for personal attention and service creating a better banking experience for you with more convenient services.



Sincerely,

Charles J. Boulier, III

President & Chief Executive Ofcer

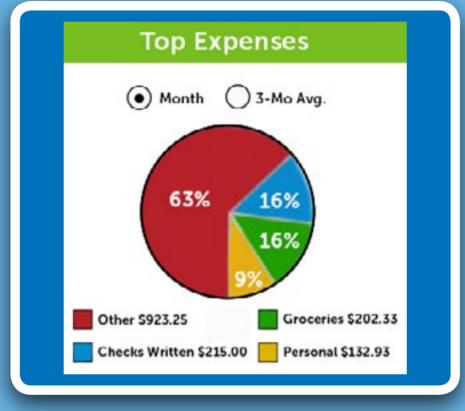


## iBanking that's easier for you



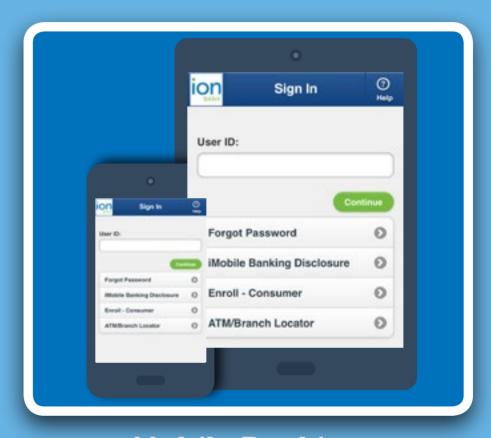
**iFreeze**<sup>sm</sup>

Freeze debit card fraud worries in their tracks! With iFreeze, turn your Debit MasterCard® of and on with a click! Protect yourself from debit card fraud, right from your smartphone or PC. Keep your card deactivated and then activate it when you need to use it.



**Budget Manager** 

A budgeting tool to help organize & categorize your spending so you can see where every dime goes and make money decisions you feel good about. View graphs or charts of your spending and savings and you can even establish savings goals. It is also a very useful tool for businesses to use in their budgeting process.



**Mobile Banking** 

Access iBanking and Bill Pay anytime, anywhere with your smartphone or tablet. With Mobile Banking you can deposit checks, view balances and account activity, transfer money, pay bills, and fnd ATM and branch locations. Now available on iPad and Android tablets in addition to many iPhone and Android smartphones.

### Your bank's culture stands out

#### A Top Workplace



For the third consecutive year, Ion Bank was listed among the top 20 workplaces in southwest Connecticut in the category of midsized companies and was among the top 50 workplaces of any size in an annual employee satisfaction survey of workers in Fairfeld, Lit chfeld and N ew Haven Counties.

The survey results stressed the importance Ion Bank workers place on opening and maintaining good lines of communication between management and bank employees. It also reinforced who we are and also told our customers that we have exceptional employees and that we put a lot of effort into hiring great people with winning attitudes who can provide unparalleled service to our customers.



#### Our Service Philosophy

We build lifetime relationships by partnering with our customers to identify and achieve their fnancial go als.

Safety & Security • Accuracy • Responsiveness • Friendly, Personalized Service

Our talented, dedicated and enthusiastic employees are committed to live our service philosophy and standards and to provide friendly and personalized service to every customer every day. To support this mission and foster a positive work culture we have an employee recognition program that honors employees who best represent the principles of our service philosophy and service standards.

# Your year by the numbers



Ka-Ching! That's the sound of easy money!

#### CONSOLIDATED STATEMENT OF CONDITION

December 31, 2015 and 2014 (in thousands of dollars)

December 2015	December 2014

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Cash and Cash Equivalents Investment Securities &	\$ 4,956	\$ 5,139
Interest Bearing Cash Equivalents	151,610	143,616
Loans—	131,010	143,010
Loans and Mortgages	917,847	869,552
Less Allowance for Possible Loan Loss	12,303	12,241
Total Net Loans	905,544	857,311
Other Assets	51,803	49,259
TOTAL ASSETS	\$ 1,113,913	\$ 1,055,325

#### LIABILITIES AND RETAINED EARNINGS

Deposits-		
Savings & Time	\$ 466,027	\$ 454,103
NOW, Money Market & Checking	390,260	371,669
Total Deposits	856,287	825,772
Borrowings	132,685	108,069
Other Liabilities	31,891	30,039
Total Liabilities	1,020,863	963,880
Accumulated Other Comprehensive Income	(13,227)	(11,322)
Retained Earnings	106,277	102,767
TOTAL LIABILITIES & RETAINED EARNINGS Information based on Call Report data	\$ 1,113,913	\$ 1,055,325



# A great year for your community

For more than 145 years, community support has been a fundamental part of Ion Bank's mission. We strongly believe in contributing to the betterment of the communities we serve by supporting the economic well-being and quality of life that helps enrich all of our lives.

Ion Bank and the Ion Bank Foundation partner with non-proft or ganizations by providing direct support to make our communities a better place in which to live, work and prosper. In 2015, more than \$681,000 was donated to 249 local organizations for a variety of causes such as areas including health, education, economic development, human services and the arts.

Our employees also take great pride in helping to make this community a great place in which to live and work. We actively encourage our employees to volunteer their time and make a dif erence by helping local community and non-proft or ganizations. Ion Bank employees donated over 6,410 hours of community service in 2015. We are proud of the impact that our bank and its employees have on enriching the lives of people in our local communities.





## Your bank's leadership



#### **Directors**

Mark C. Yanarella, Chairman Charles J. Boulier, III Ann Merriam Feinberg Richard H. Gesseck Lucille Janatka David W. Nurnberger John H. Tobin Stephen C. Widman

#### Corporators

Roy A. Balkus James P. Behuniak Regina S. Birdsell Caren Bouchard Charles J. Boulier, III John A. Brucato Wayne P. Buckmiller Patrick A. Charmel Richard D. Coe Rocco K. Corso Laura C. Dake-Roche Jose P. DaSilva Peter J. Escobar Ann Merriam Feinberg David Ferraro

Edward G. Fitzpatrick Paul Fitzpatrick Eugene A. Fridland **Christopher Gatto** Richard H. Gesseck Tom Hennick James J Jackson **Peter Jacoby** Lucille Janatka Marcelo Martins John M. Milone, Jr. David W. Nurnberger Gary B. O'Connor Matthew L. O'Connor Francis R. Powell Ronald J. Pugliese Elizabeth M. Santoro Theron Simons George Stone Scott M. Sutherland John H. Tobin Deborah Wheelahan Stephen C. Widman Mark C. Yanarella

Laurie M. Yelding

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